

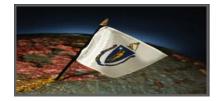




The Affirmative Market Program Team & Comm-PASS Team invites all Minority and Women Business Entrepreneurs (M/WBEs) to the "How to Effectively Navigate Comm-PASS" workshop.

LOCATION:

The Charles River Room The McCormack Building One Ashburton Place 10th Floor Boston, MA. 02108



Registration: To register for this training, first time users will need to create a PACE account www.mass.gov/pace.

For instructions on creating an account please download the PACE Job Aid and follow the step by step directions to register through the PACE (Performance and Career Enhancement) Learning Management System. Registration via PACE only!!!

Questions & Information:

Maria Gonzalez-Walker AMP Help Desk 617/720**-**3359 or by email at: amp@state.ma.us

Register early!!! Seating is limited.

Thursday, April 16th, 2009 10:00 am to 12:30 pm

When you need state contract information, it helps to know where to look. Comm-PASS provides free, online access to public bids and contracts to promote fair and open competition in Massachusetts. Buyers post opportunities and vendors search an average of over 400 bids and almost 3,000 contracts for FREE.

This presentation will cover **BOTH**:

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- Find bidding opportunities
- ☐ Find sub-contracting opportunities
- ☐ Find warm leads among buyer communities
- ☐ Market to potential bidding partners who seek SOMWBAcertified businesses

Fee-based SMARTBID tools to:

- ☐ Submit bids for Statewide Contracts (SWC's) online
- ~ no more paper, copying, collating and delivery expenses
- ☐ Market to potential buyers even without a Contract award
- ☐ Market goods and services beyond your Contract award(s)
- ☐ Get ready for Quick Quote

This workshop will be conducted by **Joan Matsumoto**, Director of eProcurement Systems.

Comm-PASS brings Buyers & Vendors Together...



The Affirmative Market Program

Opening Doors & Creating Opportunities for Minority & Women owned Business